Annual Financial Report December 31, 2019 and 2018

Fort Smith Regional Airport

A Component Unit of the City of Fort Smith, Arkansas December 31, 2019 and 2018

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February 17, 2020

To the Public:

Enclosed herein is the Annual Financial Report for the Fort Smith Regional Airport for the fiscal year ended December 31, 2019 with a comparison to fiscal year ended December 31, 2018. Responsibility for the accuracy of the data, completeness and fairness of the presentation, including all disclosures, rests with the management of the airport. To the best of our knowledge and belief, the enclosed information is accurate in all material respects and reported in a manner that presents fairly the financial position and results of operations of the airport. All disclosures necessary to enable the reader to gain an understanding of the airport's financial activities have been included.

Accounting principles generally accepted in the United States of America (GAAP) require management to provide a narrative overview and analysis to accompany the financial statements in the form of a Management's Discussion and Analysis (MD&A). This letter of transmittal should be read in conjunction with the MD&A, which can be found immediately following the report of the independent auditor.

The Organization

The Fort Smith Regional Airport is governed by the Fort Smith Airport Commission, which was established by the City of Fort Smith, Arkansas on February 15, 1977, pursuant to AR Code §14-359-104. Consisting of seven (7) members, the Commission meets at least once each month in open session. The Mayor, with confirmation from the City of Fort Smith Board of Directors, appoints members to the Commission with at least one appointment annually in June. Commission members serve without compensation for a term of five (5) years. The Airport Director serves at the pleasure of the Commission as the chief executive responsible for the operation of the airport. The Airport Director oversees a staff of fourteen full-time employees and two part-time employees.

The Airport

The Fort Smith Regional Airport is a key element of the transportation system that serves the residents and businesses of Western Arkansas and Eastern Oklahoma. By offering access to safe, efficient and convenient air transportation, the airport plays a significant role in economic development for the region.

Fort Smith Regional Airport is home to approximately 77 corporate and general aviation aircraft, as well as the 188th Wing of the Arkansas Air National Guard. The airport's primary runway is 8,000 x 150-feet with dual instrument landing systems. The crosswind runway is 5,002 x 150-feet. Air Traffic services are provided by the Federal Aviation Administration from an Air Traffic Control (ATC) Tower and TRACON (Terminal Radar Approach Control). The airport is located just off Interstate 540 within an eight-mile radius of Interstate 40 and future Interstate 49, providing excellent access to ground transportation.

The Activities in 2019

Scheduled Airline Service – As of December 31, 2019, two regional airlines (American Airlines and Delta Air Lines) served the Airport. American operates non-stop flights to Dallas/Ft. Worth. Delta operates non-stop flights to Atlanta. Each airline offers connecting service to most destinations in the world.

Enplanements (revenue and non-revenue passenger boardings)

	American Airlines (to DFW)	Delta * (to ATL)	Atlantic Southeast (to ATL)	Charters	Total
2007	61,059	26,750	11,318		99,127
2008	45,752	23,833	17,445	_	87,030
2009	51,084	23,885	3,463	_	78,432
2010	53,673	32,456	_	_	86,129
2011	50,452	35,782	_		86,234
2012	50,552	36,101	_	_	86,653
2013	49,041	35,479	_	_	84,520
2014	54,663	38,206	_	_	92,869
2015	56,109	30,595	_	_	86,704
2016	55,978	31,510	_	_	87,488
2017	61,516	28,066	_	_	89,582
2018	62,738	27,763	_	_	90,501
2019	69,096	26,574	-	_	95,670

^{*} Delta Air Lines purchased Northwest Airlines in 2009.

Aircraft operations decreased 6.9% in 2019 versus 2018.

Aircraft Operations

		tinerant			Local*		
	Air Carrier airline/charter over 60 passengers	Air Taxi airline/charter 60 passengers or less	General Aviation	Military	General Aviation	Military	Total
2007	169	7,963	20,671	16,964	10,415	12,995	69,177
2008	283	7,997	18,538	13,046	9,914	8,076	57,854
2009	409	6,937	13,962	8,965	7,045	6,500	43,818
2010	1,465	5,692	14,683	8,623	7,982	6,281	44,726
2011	1,650	4,456	13,903	7,395	7,706	5,859	40,969
2012	318	6,262	13,710	6,944	6,91 5	4,816	38,965
2013	64	6,009	12,835	6,141	5,660	4,171	34,880
2014	53	5,624	12,948	5,487	5,421	4,400	33,933
2015	463	4,407	12,902	4,844	6,975	4,261	33,852
2016	2,053	2,776	14,533	7,160	11,816	6,189	44,527
2017	2,906	2,023	13,962	6,182	10,393	4,835	40,301
2018	1,483	3,264	12,833	4,974	8,547	2,957	34,058
2019	1,663	3,267	12,482	4,283	8,054	1,966	31,715

^{*} Local - those that occur only within the local airport traffic pattern or at practice areas within 20 miles of the airport.

Other 2019 Highlights

Infrastructure projects completed in 2019 included the multi-year construction of the ARFF station. The Master Plan continues with projected completion date in early 2020. Design for the runway overlay began in 2019, along with taxiway A East lighting design.

The preparation of this report and a successful 2019 could not have been accomplished without the dedicated service of the airport's staff. Everyone involved has our sincere appreciation for the efforts made in preparation of this report. In closing, without the leadership and support of our governing body, the Fort Smith Airport Commission, preparation of this report would not have been possible.

Sincerely,

FORT SMITH REGIONAL AIRPORT

Michael Griffin, A.A.E., Airport Director

Fort Smith Airport Commission

Members as of December 31, 2019

	Term Expires
Robert Hawkins	June 30, 2020
Gary Grimes	June 30, 2024
James E. Kelly, III M.D.	June 30, 2022
Mac McGhee	June 30, 2023
Jan Nordin	June 30, 2022
Kevin Ridgley	June 30, 2021
Justin Voris, MD	June 30, 2021

Airport Officials

as of December 31, 2019

Michael Griffin, A.A.E., Airport Director Kathey Boze, C.M., Director of Administration Richard Rushing, C.M., Director of Operations





Independent Auditor's Report

Members of the Fort Smith Airport Commission Fort Smith Regional Airport Fort Smith, Arkansas

Report on the Financial Statements

We have audited the accompanying financial statements of the Fort Smith Regional Airport (the Airport), a component unit of the City of Fort Smith, Arkansas, as of and for the years ended December 31, 2019 and 2018, and the related notes to the financial statements, which collectively comprise the Airport's basic financial statements as listed in the table of contents.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with accounting principles generally accepted in the United States of America; this includes the design, implementation and maintenance of internal control relevant to the preparation and fair presentation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audits. We conducted our audits in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of significant accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.



Members of the Fort Smith Airport Commission Fort Smith Regional Airport Page 2

Opinion

In our opinion, the financial statements referred to above present fairly, in all material respects, the financial position of the Fort Smith Regional Airport as of December 31, 2019 and 2018, and the changes in its financial position and cash flows for the years then ended in accordance with accounting principles generally accepted in the United States of America.

Other Matters

Required Supplementary Information

Accounting principles generally accepted in the United States of America require that the management's discussion and analysis as listed in the table of contents be presented to supplement the basic financial statements. Such information, although not part of the basic financial statements, is required by the Governmental Accounting Standards Board, who considers it to be an essential part of financial reporting for placing the basic financial statements in an appropriate operational, economic or historical context. We have applied certain limited procedures to the required supplementary information in accordance with auditing standards generally accepted in the United States of America, which consisted of inquiries of management about the methods of preparing the information and comparing the information for consistency with management's responses to our inquiries, the basic financial statements and other knowledge we obtained during our audit of the basic financial statements. We do not express an opinion or provide any assurance on the information because the limited procedures do not provide us with sufficient evidence to express an opinion or provide any assurance.

Other Information

Our audits were conducted for the purpose of forming an opinion on the financial statements that collectively comprise the Airport's basic financial statements. The introductory and statistical sections and accompanying supplementary information, as listed in the table of contents are presented for purposes of additional analysis and are not a required part of the basic financial statements.

The budgetary comparison schedule and schedule of passenger facility charge revenues and expenditures as specified in the *Passenger Facility Charge Audit Guide for Public Agencies*, issued by the Federal Aviation Administration, as listed in the table of contents, are the responsibility of management and were derived from and relate directly to the underlying accounting and other records used to prepare the basic financial statements. Such information has been subjected to the auditing procedures applied in the audits of the basic financial statements and certain additional procedures, including comparing and reconciling such information directly to the underlying accounting and other records used to prepare the basic financial statements or to the basic financial statements themselves, and other additional procedures in accordance with auditing standards generally accepted in the United States of America. In our opinion, the information is fairly stated in all material respects in relation to the basic financial statements as a whole.

The introductory and statistical sections have not been subjected to the auditing procedures applied in the audits of the basic financial statements, and accordingly, we do not express an opinion or provide any assurance on these sections.

Members of the Fort Smith Airport Commission Fort Smith Regional Airport Page 3

Other Reporting Required by Government Auditing Standards

In accordance with *Government Auditing Standards*, we have also issued our report dated February 17, 2020, on our consideration of the Airport's internal control over financial reporting and on our tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements and other matters. The purpose of that report is solely to describe the scope of our testing of internal control over financial reporting and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Airport's internal control over financial reporting or on compliance. That report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Airport's internal control over financial reporting and compliance.

Fort Smith, Arkansas February 17, 2020

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Fort Smith Regional Airport

A Component Unit of the City of Fort Smith, Arkansas Management's Discussion and Analysis December 31, 2019 and 2018

This narrative discussion and analysis is intended to serve as an introduction and overview to the Fort Smith Regional Airport's (the Airport's) basic financial statements for the fiscal years ended December 31, 2019 and 2018. The information presented here should be read in conjunction with the financial statements, footnotes, and supplementary information found in this report.

Overview of the Financial Statements

This audit report consists of three parts: 1) management's discussion and analysis (this section); 2) basic financial statements; and 3) supplementary information. The Airport's financial statements are prepared on the accrual basis in accordance with accounting principles generally accepted in the United States of America. The Airport is structured as a single enterprise fund with revenues recognized when earned and expenses recognized when incurred, regardless of when cash is received or paid. Capital assets are capitalized and, with the exception of land, are depreciated over their useful lives.

The basic financial statements include the statements of net position, the statements of revenues, expenses, and changes in net position, and the statements of cash flows. The statements of net position present information on all of the Airport's assets, liabilities and deferred outflows of resources, with the difference reported as net position. Over time, increases or decreases in net position may serve as a useful indicator of the Airport's financial health. The statements of revenues, expenses and changes in net position present information showing how the Airport's net position changed during the most recent year, along with a comparison of operating performance with 2018. All changes are reported as soon as the underlying event giving rise to the change occurs, regardless of the timing of related cash flows. Thus, revenues and expenses are reported in these statements for some items that will result in cash flows in future periods. The statements of cash flows relate to the receipts and disbursements of cash and cash equivalents. Consequently, only transactions that affect the Airport's cash accounts are recorded in these statements.

Financial Results

2019 Statement of Net Position Compared to 2018

Current assets were up 5.1% or \$238,187 and current liabilities were down 46.1% or \$472,936. The change in current assets is primarily due to the increase in certificates of deposit. The change in current liabilities is primarily due to the completion of the ARFF station construction during the year, reducing year-end construction payables from prior year end. Total net position has decreased by 0.5% or \$206,969.

2018 Statement of Net Position Compared to 2017

Current assets were up 11.2% or \$476,611 and current liabilities were up 83.1% or \$465,856. The change in current assets is primarily due to year-end grant receivables for the ARFF Station Construction, Master Plan and Hangars 3 & 4 Roofing projects. The change in current liabilities is primarily due to year-end construction accounts payable for the ARFF Station Construction and Master Plan projects. Total net position has increased by 4.4% or \$1,719,776.

FORT SMITH REGIONAL AIRPORT Statements of Net Position

	2019	2018	2017	2019-2018 % Change	2018-2017 % Change
Current Assets	\$ 4,951,432	\$ 4,713,245	\$ 4,236,634	5.1%	11.2%
Capital Assets, net	36,173,147	37,520,677	36,108,488	-3.6%	3.9%
Other Assets	1,187,239	957,659	853,311	24.0%	12.2%
Total Assets	\$ 42,311,818	\$ 43,191,581	\$ 41,198,433	-2.0%	4.8%
Total Deferred Outflows of					
Resources	\$ 55,665	\$ 70,807	\$ 88,323	-21.4%	-19.8%
Current Liabilities	\$ 553,497	\$ 1,026,433	\$ 560,577	-46.1%	83.1%
Noncurrent Liabilities	1,485,000	1,700,000	1,910,000	-12.6%	-11.0%
Total Liabilities	\$ 2,038,497	\$ 2,726,433	\$ 2,470,577	-25.2%	10.4%
Net Position					
Net Investment in Capital Assets	\$ 34,528,812	\$ 35,681,484	\$ 34,086,811	-3.2%	4.7%
Restricted Net Position	455,490	441,523	441,042	3.2%	0.1%
Unrestricted Net Position	5,344,684	4,412,948	4,288,326	21.1%	2.9%
Total Net Position	\$ 40,328,986	\$ 40,535,955	\$ 38,816,179	-0.5%	4.4%

2019 Revenues and Expenses Compared to 2018

Operating revenues increased by \$76,678 (2.6%) due to the increase in landing fees, building rentals and parking lot fees. Operating expenses increased \$56,924 (1.2%) primarily due to the increases in personnel services. Capital contributions, grants and charges were down \$2,008,532 (58.4%) due to the completion of the ARFF Station Construction project in 2019 funded by the FAA. Projects funded in 2019 included: completing FAA funded construction of the new ARFF station and continuing the Master Plan; PFC funded purchases of security system updates and state matching share of the ARFF station construction and Checkpoint renovations. Net position decreased by \$206,969 (0.5%).

2018 Revenues and Expenses Compared to 2017

Operating revenues increased by \$18,917 (0.7%) due to the increase in usage fees. Operating expenses decreased \$336,932 (6.9%) primarily due to the decreases in depreciation and in contractual services – ARFF firefighting services. Capital contributions, grants and charges were up by \$1,623,986 (89.5%) due to FAA funding in 2018 for ARFF Station Construction project and the Master Plan update. Projects funded in 2018 included: continuing FAA funded construction of the new ARFF station and an update to the Master Plan; PFC funded purchases of a runway sweeper and snow broom, continuing PFC funded construction of drainage improvements at Spivey Creek and state matching share of the roof seal coat for hangars 3 and 4. Net position increased by \$1,719,776 (4.4%).

FORT SMITH REGIONAL AIRPORT Summary of Revenues, Expenses and Changes in Net Position

	2019	2018	2017	_	% Change 2018-2017
Operating Revenues:					
Flowage Fees	\$ 138,293	\$ 140,853	\$ 147,475	-1.8%	-4.5%
Landing Fees	157,817	144,179	166,805	9.5%	-13.6%
Rented Buildings and Other	1,845,141	1,805,188	1,791,901	2.2%	0.7%
Parking Lot Fees	508,467	482,454	475,964	5.4%	1.4%
Fuel	71,693	67,581	53,499	6.1%	26.3%
Other	264,188	 268,666	254,360	-1.7%	5.6%
	2,985,599	 2,908,921	 2,890,004	2.6%	0.7%
Operating Expenses:					
Personal Services	831,412	797,953	734,404	4.2%	8.7%
Contractual Services	980,293	980,617	1,137,472	0.0%	-13.8%
Commodities	232,175	228,217	249,346	1.7%	-8.5%
Other Charges	96,378	93,780	92,250	2.8%	1.7%
Depreciation and Amortization	2,473,766	 2,456,533	2,680,560	0.7%	-8.4%
	4,614,024	 4,557,100	4,894,032	1.2%	-6.9%
Operating Loss	(1,628,425)	(1,648,179)	(2,004,028)	1.2%	17.8%
Nonoperating Expenses, net	(7,575)	(69,608)	(100,651)		30.8%
Decrease in Net Position before Capital		 	 	_	
Contributions, Grants and Charges	(1,636,000)	(1,717,787)	(2,104,679)	4.8%	18.4%
Capital Contributions, Grants and Charges	1,429,031	 3,437,563	1,813,577	-58.4%	89.5%
Increase (Decrease) in Net Position after Capital Contributions, Grants and Charges	(206,969)	1,719,776	(291,102)	-112.0%	-690.8%
Total Net Position, Beginning of Year	40,535,955	 38,816,179	39,107,281	4.4%	-0.7%
Total Net Position, End of Year	\$ 40,328,986	\$ 40,535,955	\$ 38,816,179	-0.5%	4.4%

Capital Assets

2019 Capital Projects

The following major projects and additions were completed during 2019:

- ARFF station construction continued from 2017 with expenses of \$94,143 incurred in 2019. The project was completed in 2019 with collective total of \$4,004,112 building cost. The project was funded 90% with FAA funds, \$250,000 by state matching funds and a portion covered by PFC and airport funds.
- The Checkpoint remodel completed in 2019 with \$179,258 incurred in 2019. The project was completed with a total cost of \$182,978 funded by the Airport and state matching of \$84,758.
- Terminal furniture was added in 2019 with a cost of \$19,515, ARFF station furniture and fixtures totaling \$39,010, other office furniture and fixtures totaling \$16,571 and other assets totaling \$20,300.

The following projects were started and underway at December 31, 2019:

- Airport master plan update continued from 2018 with expenses of \$481,517 incurred in 2019. Conclusion of this project is projected for early 2020 at total cost of \$778,929. FAA will provide 90% funding for this project, with the balance expected to be funded by state reimbursement in 2020.
- FAA funded projects which began in 2019 were the design phase for the runway overlay totaling \$177,214 and Taxiway A East lighting totaling \$83,117 in 2019.

2018 Capital Projects

The following major projects and additions were completed during 2018:

- Wildlife habitat mitigation/Spivey Creek drainage continued from 2014, with expenses of \$51,757 incurred in 2018. The project was completed in 2018 with collective total of \$506,974. The project was funded 100% with PFC funds.
- Hangars 3 & 4 roofs were seal coated at a total cost of \$61,215. The state provided funding of \$55,094.
- Equipment replacement included airfield pavement sweeper (\$134,378 with net \$127,707 after sale of old sweeper) and snow removal equipment (\$177,697) both with PFC funds; and flexwing rotary cutter (\$22,307) with airport funds. Landscaping at the terminal building (\$18,267) and passenger seating (\$10,433) were added with airport funds.

The following projects were started and underway at December 31, 2018:

- ARFF station construction continued from 2017 with expenses of \$3,138,389 incurred in 2018 and the collective total through 2018 was \$3,616,357. Conclusion of this project is planned for early 2019 at the total cost of \$3,870,000. Project includes roadways near the facility. FAA will provide 90% funding for this project, with the balance expected to be funded by state reimbursement and PFC funds. In addition to the construction cost, furnishing and supplies are projected to be \$75,000, airport funded.
- Airport master plan update began during 2018 with \$235,507 incurred. Conclusion of this project is projected for early 2020 at total cost of \$778,929. FAA will provide 90% funding for this project; the balance is expected to be funded by state reimbursement in 2020.
- Security checkpoint remodel began in 2018 with \$6,000 incurred. Project conclusion is expected in 2019 at a total cost of \$91,000. Project will be airport funded.

Debt Administration

2019 Compared to 2018

Long-term debt was reduced by 11.1% as a result of the scheduled principal payments established by terms of the bonds.

2018 Compared to 2017

Long-term debt was reduced by 9.5% as a result of the scheduled principal payments established by terms of the bonds.

FORT SMITH REGIONAL AIRPORT Outstanding Long-Term Debt

	2019	2018	2017	% Change 2019-2018	% Change 2018-2017
Revenue Bonds Payable, Net	\$ 1,700,000	\$ 1,910,000	\$ 2,110,000	-11.0%	-9.5%
Total Outstanding Debt	\$ 1,700,000	\$ 1,910,000	\$ 2,110,000		

Additional information on the Airport's long-term debt can be found on pages 22 and 23 of this report.

Economic Factors and Next Year's Rates and Charges

The Airport experienced 5.7% increase in enplaned passengers during 2019, for a total of 95,670 enplanements as compared to 90,501 in 2018 and 89,582 in 2017. Total aviation operations decreased 6.9% in 2019 for a total of 31,715 as compared to and 34,058 in 2018 and 40,301 in 2017.

The majority of the Airport's revenues are derived from leases that are based on usage and percentages of gross receipts. The condition of the local economy is the most significant factor affecting these revenue streams.

Request for Information

This financial report is designed to provide a general overview of the Airport's finances for all those interested. Questions concerning any of the information provided in this report or requests for additional information should be addressed to the Director of Administration, Fort Smith Regional Airport, 6700 McKennon Blvd. Suite 200, Fort Smith, AR 72903.

Fort Smith Regional Airport

A Component Unit of the City of Fort Smith, Arkansas

Statements of Net Position December 31, 2019 and 2018

	2019	2018
Current Assets		
Cash	\$ 1,687,709	\$ 2,369,577
Restricted cash equivalents	87,357	78,100
Certificates of deposit	2,672,700	1,412,627
Accounts receivable, net of allowance;		
2019-\$3,650; 2018-\$3,650	130,208	95,948
Passenger facility charges receivable	62,475	57,765
Intergovernmental receivable	157,988	551,931
Inventories	38,186	61,864
Prepaid expenses	72,663	67,284
Interest receivable	42,146	18,149
Total current assets	4,951,432	4,713,245
Noncurrent Assets		
Restricted cash	81,581	1,766
Certificates of deposit	800,000	650,235
Restricted certificates of deposit	305,658	305,658
Capital assets, not being depreciated	7,831,515	10,986,876
Capital assets, being depreciated, net	28,341,632	26,533,801
Total noncurrent assets	37,360,386	38,478,336
Total assets	42,311,818	43,191,581
Deferred Outflows of Resources		
Deferred amounts on refunded bonds	55,665	70,807
Total deferred outflows of resources	55,665	70,807

	2019	2018		
Current Liabilities				
Payable From Unrestricted Assets				
Accounts payable	\$ 160,993	\$ 642,938		
Accrued expenses and other	102,629	99,478		
Accounts payable – related party	21	9,000		
Current maturity of revenue bonds payable	215,000	210,000		
Unearned revenue	74,854	65,017		
Total current liabilities payable	553,497	1,026,433		
Noncurrent Liabilities				
Revenue bonds payable	1,485,000	1,700,000		
Total liabilities	2,038,497	2,726,433		
Net Position				
Net investment in capital assets	34,528,812	35,681,484		
Restricted for				
Expendable				
Bond reserves	393,015	383,758		
Capital expenditures	62,475	57,765		
Total restricted net position	455,490	441,523		
Unrestricted	5,344,684	4,412,948		
Total net position	\$ 40,328,986	\$ 40,535,955		

Statements of Revenues, Expenses and Changes in Net Position Years Ended December 31, 2019 and 2018

	2019	2018
Operating Revenues		
Flowage fees	\$ 138,293	\$ 140,853
Landing fees	157,817	144,179
Rented buildings and other	1,845,141	1,805,188
Parking lot fees	508,467	482,454
Fuel	71,693	67,581
Other	264,188	268,666
Total operating revenues	2,985,599	2,908,921
Operating Expenses		
Personal services	831,412	797,953
Contractual services	980,293	980,617
Commodities	232,175	228,217
Other charges	96,378	93,780
Depreciation and amortization	2,473,766	2,456,533
Total operating expenses	4,614,024	4,557,100
Operating Loss	(1,628,425)	(1,648,179)
Nonoperating Revenues (Expenses)		
Investment income	101,075	48,325
Interest expense	(108,650)	(117,933)
Net nonoperating expenses	(7,575)	(69,608)
Decrease in Net Position Before Capital Contributions		
and Grants	(1,636,000)	(1,717,787)
Capital Contributions and Grants		
Passenger facility charges	379,561	345,902
Federal, state and local grants	1,049,470	3,091,661
Total capital contributions and grants	1,429,031	3,437,563
Increase (Decrease) in Net Position	(206,969)	1,719,776
Net Position, Beginning of Year	40,535,955	38,816,179
Net Position, End of Year	\$ 40,328,986	\$ 40,535,955

Statements of Cash Flows

Years Ended December 31, 2019 and 2018

	2019	2018
Operating Activities		
Cash receipts from customers and users	\$ 2,951,339	\$ 2,919,987
Cash payments to vendors for goods and services	(1,246,797)	(1,292,198)
Cash payments for employee services	(827,805)	(790,093)
Net cash provided by operating activities	876,737	837,696
Capital and Related Financing Activities		
Principal payments on bonds payable	(210,000)	(200,000)
Interest paid	(94,569)	(98,468)
Acquisition and construction of capital assets	(1,650,468)	(3,443,267)
Passenger facility charges received	374,851	346,760
Capital grants received	1,443,413	2,672,972
Net cash used in capital and related financing activities	(136,773)	(722,003)
Investing Activities		
Purchase of investments	(3,778,358)	(2,168,519)
Proceeds from sales and maturities of investments	2,368,520	2,200,044
Income received on investments and cash equivalents	77,078	38,959
Net cash provided by (used in) investing activities	(1,332,760)	70,484
Net Increase (Decrease) in Cash and Cash Equivalents	(592,796)	186,177
Cash and Cash Equivalents, Beginning of Year	2,449,443	2,263,266
Cash and Cash Equivalents, End of Year	\$ 1,856,647	\$ 2,449,443
Presented on the Statements of Net Position		
Current assets - cash	\$ 1,687,709	\$ 2,369,577
Current assets - restricted cash equivalents	87,357	78,100
Noncurrent assets - restricted cash	81,581	1,766
	\$ 1,856,647	\$ 2,449,443

		2019		2018
Reconciliation of Operating Loss to Net Cash Provided by				
Operating Activities				
Operating loss	\$	(1,628,425)	\$	(1,648,179)
Items not requiring cash				
Depreciation and amortization		2,473,766		2,456,533
Changes in				
Accounts receivable		(34,260)		11,066
Inventories		23,678		(7,683)
Prepaid expenses		(5,379)		(2,493)
Accounts payable and accrued liabilities		47,357		28,452
Net cash provided by operating activities	\$	876,737	\$	837,696
Noncash Capital and Related Financing Activities:	_		_	
Capital assets acquired through payables	\$	90,889	\$	615,121

Notes to Financial Statements
December 31, 2019 and 2018

Note 1: Nature of Organization and Summary of Significant Accounting Policies

The Fort Smith Airport Commission (Airport Commission) was established by a City of Fort Smith (City) ordinance, pursuant to Arkansas Code Section 14-359-104, to manage the Fort Smith Regional Airport (Airport) and consists of seven members appointed by the Mayor and confirmed by the governing body of the City. Each member of the Airport Commission is appointed for a term of five years. The City can impose its will on the Airport through its statutory authority to remove members of the Airport Commission. Also, the City board of directors retains approval authority over the issuance of bonds for Airport purposes. Therefore, the City is financially accountable for the Airport, which is presented as a discretely presented component unit in the City's basic financial statements. The Airport is organized as an enterprise fund. An enterprise fund is used to account for operations that are financed and operated in a manner similar to a private business; where the intent of the governing body is that the cost (expenses, including depreciation) of providing goods or services to the general public on a continuing basis be financed or recovered, primarily through user charges.

Basis of Accounting and Financial Reporting

The financial statements consist of a single-purpose business-type activity which is reported on the accrual basis of accounting using the economic resources measurement focus.

The Airport prepares its financial statements in conformity with accounting principles generally accepted in the United States of America as applied to governmental units. The Governmental Accounting Standards Board (GASB) is the accepted standard-setting body for establishing governmental accounting and financial reporting principles.

Use of Estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets, liabilities and deferred inflows and outflows of resources and disclosure of contingent assets and liabilities at the date of the financial statements and the reported amounts of revenues, expenses gains, losses and other changes in net position during the reporting period. Actual results could differ from those estimates.

Cash and Cash Equivalents

The Airport considers all liquid investments with original maturity of three months or less to be cash equivalents. At December 31, 2019 and 2018, cash equivalents consist of money market funds held by brokers.

Notes to Financial Statements December 31, 2019 and 2018

Investments and Investment Income

Investments in certificates of deposit and money market funds are carried at amortized cost. Investment income includes dividend and interest income and gas royalties.

Accounts Receivable

The Airport accrues revenue for fees and charges earned but not yet billed as of year-end.

Inventory Pricing

Inventories of de-icing material are valued at cost using the first in, first out (FIFO) method. Inventories of fuel are stated at the lower of cost or market determined using the FIFO method.

Capital Assets

Capital assets are recorded at cost at the date of acquisition, or acquisition value at the date of donation if acquired by gift. Depreciation is computed using the straight-line method over the estimated useful life of each asset. Assets under capital lease obligations and leasehold improvements are depreciated over the shorter of the lease term or their respective estimated useful lives. The following estimated useful lives are being used by the Airport:

Buildings and leasehold improvements	10 - 40 years
Machinery and equipment	3 - 15 years
Improvements other than buildings	5-20 years
Equipment, furniture and fixtures and other	3 - 10 years
Ramps, runways, taxiways and improvements	10 - 50 years

Lessee-Financed Improvements

Certain leases include provisions whereby lessee-financed improvements become the property of the Airport. In accordance with GASB Statement No. 33, *Accounting and Financial Reporting for Nonexchange Transactions*, the Airport recognizes lessee-financed improvements as capital assets and as capital contributions at cost, or estimated cost, upon completion of construction, or upon the asset being placed in service, whichever occurs first.

Fort Smith Regional Airport A Component Unit of the City of Fort Smith, Arkansas Notes to Financial Statements

December 31, 2019 and 2018

Compensated Absences

Airport policies permit most employees to accumulate vacation benefits that may be realized as paid time off or, in limited circumstances, as a cash payment. Expense and the related liability are recognized as vacation benefits are earned whether the employee is expected to realize the benefit as time off or in cash. Compensated absence liabilities are included in accrued expenses and are computed using the regular pay and termination pay rates in effect at the statement of net position date plus an additional amount for compensation-related payments such as social security and Medicare taxes computed using rates in effect at that date.

Deferred Outflows of Resources and Deferred Inflows of Resources

A deferred inflow of resources is an acquisition of net position by the airport that is applicable to a future reporting period and a deferred outflow of resources is a consumption of net position by the Airport that is applicable to a future period. Both deferred inflows and outflows are reported in the statement of net position but are not recognized in the financial statements as revenues and expenses until the period(s) to which they relate. Deferred outflows of resources of the airport consist of the deferred charge on bond refunding.

Deferred amounts on refunded bonds are being amortized into interest expense using the interest method over the shorter of the life of the refunded or refunding bonds.

Restricted Assets

Assets are reported as restricted when constraints placed on them are either externally imposed by creditors, grantors, contributors, or laws or regulations of other governments or are imposed by law through constitutional provisions or enabling legislation.

Revenue

The Airport has two classes of revenue, operating and nonoperating. Operating revenues consist of revenues that are generally received during the regular course of airport operations such as office and space rentals, landing fees, flowage fees and parking lot concessions. Nonoperating revenues generally consist of items that are not classified as operating revenues such as interest income and gas royalties.

Notes to Financial Statements December 31, 2019 and 2018

Net Position

Net position of the Airport is classified in three components. Net investment in capital assets consists of capital assets net of accumulated depreciation and reduced by the outstanding balances of borrowings used to finance the purchase or construction of those assets. Restricted expendable net position is noncapital assets that must be used for a particular purpose as specified by creditors, grantors or donors external to the Airport, including amounts deposited with trustees as required by bond indentures. Unrestricted net position is the remaining net position that does not meet the definition of net investment in capital assets or restricted net position.

When both restricted and unrestricted resources are available for use, generally it is the Airport's policy to use restricted resources first.

Rental Income

All leases wherein the Airport is the lessor are accounted for as operating leases. Rental income is generally recognized as it becomes receivable over the respective lease terms.

Federal and State Grants

Outlays for certain airport capital improvements are subject to reimbursement from federal grant programs. Funds are also received for airport development from the State of Arkansas. Funding provided from government grants is considered earned as the related approved capital outlays or expenses are incurred. Costs claimed for reimbursement are subject to audit and acceptance by the granting agency.

From time to time, the Airport disposes of land or other assets which were originally purchased with federal assistance. In accordance with the Airport Improvement Program (AIP), the Airport must reinvest the federal government's proportionate share of the proceeds realized from the sale or exchange of such assets in approved AIP projects or return such amounts to the federal government. Proceeds intended to be reinvested in future AIP projects are recorded as unearned revenue until expended.

Passenger Facility Charges

Under a Record of Decision, the Federal Aviation Administration (FAA) grants the Airport approval to impose a passenger facility charge (PFC) on flights originating from Fort Smith. As of February 2008, the charge increased from \$3.00 to \$4.50 per enplaned passenger. PFC's are restricted for use in the construction of certain airport improvements and other costs, as approved by the FAA. PFC's are recognized as they are earned, are included in capital contributions, grants and charges and amounted to \$379,561 and \$345,902 for 2019 and 2018, respectively.

Subsequent Events

Subsequent events have been evaluated through February 17, 2020, which is the date the financial statements were available to be issued.

Notes to Financial Statements December 31, 2019 and 2018

Note 2: Deposits, Investments and Investment Income

Deposits

Custodial credit risk is the risk that in the event of a bank failure, a government's deposits may not be returned to it. The Airport's deposit policy for custodial credit risk requires compliance with the provisions of state law.

State law requires collateralization of all deposits with federal depository insurance and other acceptable collateral in specific amounts. No legal opinion has been obtained regarding the enforceability of any of the collateral arrangements.

At December 31, 2019 and 2018, none of the Airport's bank balances of \$5,737,425 and \$4,805,176, respectively, were exposed to custodial credit risk.

Investments

State statutes authorize the Airport to invest in direct obligations of and other obligations guaranteed as to principal by the U.S. Treasury and U.S. agencies and in bank repurchase agreements. At December 31, 2019 and 2018, the Airport had the following investments and maturities:

				ecembe	er 31, 20	19			
	<u> </u>			N	laturities	s in Year	s		
Туре		Cost	Less han 1	1-	-5	6-	10	Mo thar	
Money market funds	\$	87,357	\$ 87,357	\$	_	\$		\$	-
	\$	87,357	\$ 87,357	\$	_	\$	_	\$	

			ecembe	er 31, 20	18		
			N	/laturities	s in Yea	rs	
Туре	Cost	Less han 1	1	-5	6-	-10	ore n 10
Money market funds	\$ 78,100	\$ 78,100	\$		\$		\$
	\$ 78,100	\$ 78,100	\$	-	\$	-	\$ _

Interest Rate Risk – The Airport's investment policy does not limit investment maturities as a means of managing its exposure to fair value losses arising from increasing interest rates.

Notes to Financial Statements December 31, 2019 and 2018

Credit Risk - Credit risk is the risk that the issuer or other counterparty to an investment will not fulfill its obligations. The Airport's investments at December 31, 2019 and 2018 are securities issued or backed by the U.S. Government. At December 31, 2019 and 2018, the Airport's investments not directly guaranteed by the U.S. government were rated as follows:

Investment Type	Rating Agency	Rating
Money Market Mutual Funds	S&P/Moody's	AAA/Aaa

Custodial Credit Risk - For an investment, custodial credit risk is the risk that, in the event of the failure of the counterparty, the Airport will not be able to recover the value of its investment or collateral securities that are in the possession of an outside party. At December 31, 2019, all of the Airport's investments were held by counterparties in the Airport's name.

Concentration of Credit Risk – The Airport places no limit on the amount that may be invested in any one issuer.

Summary of Carrying Values

The carrying values of deposits and investments shown above are included in the balance sheets as follows:

	2019	2018
Carrying value		
Deposits	\$ 5,547,648	\$ 4,739,863
Investments	87,357	78,100
	\$ 5,635,005	\$ 4,817,963
Included in the following statement of net position captions		
Current cash	\$ 1,687,709	\$ 2,369,577
Current restricted cash equivalents	87,357	78,100
Current certificates of deposit	2,672,700	1,412,627
Noncurrent restricted cash	81,581	1,766
Noncurrent certificates of deposit	800,000	650,235
Noncurrent restricted certificates of deposit	305,658	305,658
	\$ 5,635,005	\$ 4,817,963

Notes to Financial Statements December 31, 2019 and 2018

Restricted Cash, Cash Equivalents and Investment Securities

Cash, cash equivalents and investment securities are restricted as follows:

	 2019	2018
Revenue bond interest and principal funds	\$ 87,357	\$ 78,100
Revenue bond reserve funds	305,658	305,658
Passenger facility charge fund	 81,581	 1,766
	\$ 474,596	\$ 385,524

Investment Income

Investment income for the years ended December 31, 2019 and 2018, consisted of:

	2019		2018	
Interest and dividend income Gas royalties		99,604 1,471	\$	47,164 1,161
	\$	101,075	\$	48,325

Notes to Financial Statements December 31, 2019 and 2018

Note 3: Capital Assets

A summary of changes in capital assets for the years ended December 31, 2019 and 2018, is as follows:

_	2019				
			Transfers		
		Transfers In	Out		
	Beginning	and	and	Ending	
	Balance	Additions	Disposals	Balance	
Capital assets, not being depreciated:					
Land	\$ 6,831,680	\$ -	\$ -	\$ 6,831,680	
Construction in progress	4,155,196	764,328	(3,919,689)	999,835	
Total capital assets, not being depreciated	10,986,876	764,328	(3,919,689)	7,831,515	
Capital assets, being depreciated:					
Buildings and building improvements	22,159,231	4,187,090	-	26,346,321	
Runways and other airport infrastructure	55,412,227	-	-	55,412,227	
Equipment, furniture and fixtures and other	12,572,234	95,396	(149,765)	12,517,865	
Total capital assets, being depreciated	90,143,692	4,282,486	(149,765)	94,276,413	
Less accumulated depreciation for:					
Buildings and building improvements	(13,983,843)	(614,614)	-	(14,598,457)	
Runways and other airport infrastructure	(39,442,533)	(1,538,285)	-	(40,980,818)	
Equipment, furniture and fixtures and other	(10,183,515)	(320,867)	148,876	(10,355,506)	
Total accumulated depreciation	(63,609,891)	(2,473,766)	148,876	(65,934,781)	
Total capital assets, being depreciated, net	26,533,801	1,808,720	(889)	28,341,632	
Capital assets, net	\$ 37,520,677	\$ 2,573,048	\$ (3,920,578)	\$36,173,147	

Notes to Financial Statements December 31, 2019 and 2018

	2018				
	Beginning Balance	Transfers In and Additions	Transfers Out and Disposals	Ending Balance	
Capital assets, not being depreciated:					
Land	\$ 6,324,706	\$ 506,974	\$ -	\$ 6,831,680	
Construction in progress	1,247,870	3,383,616	(476,290)	4,155,196	
Total capital assets, not being depreciated	7,572,576	3,890,590	(476,290)	10,986,876	
Capital assets, being depreciated:					
Buildings and building improvements	22,091,548	67,683	-	22,159,231	
Runways and other airport infrastructure	55,412,227	-	-	55,412,227	
Equipment, furniture and fixtures and other	12,295,921	387,120	(110,807)	12,572,234	
Total capital assets, being depreciated	89,799,696	454,803	(110,807)	90,143,692	
Less accumulated depreciation for:					
Buildings and building improvements	(13,483,822)	(500,021)	-	(13,983,843)	
Runways and other airport infrastructure	(37,800,339)	(1,642,194)	-	(39,442,533)	
Equipment, furniture and fixtures and other	(9,979,623)	(314,318)	110,426	(10,183,515)	
Total accumulated depreciation	(61,263,784)	(2,456,533)	110,426	(63,609,891)	
Total capital assets, being depreciated, net	28,535,912	(2,001,730)	(381)	26,533,801	
Capital assets, net	\$ 36,108,488	\$ 1,888,860	\$ (476,671)	\$37,520,677	

Construction Commitments

As of December 31, 2019, the Airport has construction commitments which include the master plan update, runway overlay design and Taxiway A East lighting, among other commitments. As of December 31, 2019 and 2018, outstanding construction commitments totaled \$1,099,290 and \$1,719,212, respectively.

Notes to Financial Statements December 31, 2019 and 2018

Note 4: Long-term Liabilities

The following is a summary of long-term liabilities for the years ended December 31, 2019 and 2018:

			2019		
	Beginning Balance	Additions	Reductions	Ending Balance	Due in One Year
Revenue bonds payable	\$ 1,910,000	\$ -	\$ (210,000)	\$ 1,700,000	\$ 215,000
			2018		
	Beginning Balance	Additions	Reductions	Ending Balance	Due in One Year
Revenue bonds payable	\$ 2,110,000	\$ -	\$ (200,000)	\$ 1,910,000	\$ 210,000

Revenue Bonds Payable

On August 2, 2011, the City issued \$3,205,000 of Airport Refunding Revenue Bonds, Series 2011, on behalf of the Commission to refund on a current basis the remaining outstanding Airport Refunding and Improvement Revenue Bonds, Series 1999, and to pay expenses and fund the reserves of the issuance of the Series 2011 bonds.

The Series 2011 bonds (the Bonds) bear interest at 1.50% to 5.35%. The Bonds are payable in annual installments through October 1, 2026. All of the Bonds still outstanding may be redeemed at the Airport's option on or after October 1, 2020. The redemption price is equal to the principal amount being redeemed plus accrued interest to the redemption date. The Bonds are secured by all revenues from the operation of the Airport.

Notes to Financial Statements December 31, 2019 and 2018

The debt service requirements as of December 31, 2019, are as follows:

Year Ending December 31,	Principal	Interest	Total
2020	\$ 215,000	\$ 85,328	\$ 300,328
2020	225,000	5 65,326 75,330	300,330
2022	240,000	64,530	304,530
2023	250,000	52,770	302,770
2024	260,000	40,270	300,270
2025-2026	510,000	39,582	549,582
	\$ 1,700,000	\$ 357,810	\$ 2,057,810

Note 5: Rental Income From Operating Leases

The Airport leases land, buildings and space in the terminal on a fixed fee and a contingent rental fee basis. Many of the leases provide for periodic review and adjustment of the rental amounts. Substantially all capital assets are held by the Airport for the purpose of rental or related use. Rental income, including parking lot fees, for the years ended December 31, 2019 and 2018, was \$2,353,608 and \$2,287,642, respectively.

Minimum future rentals on noncancellable operating leases in each of the next five years and thereafter as of December 31, 2019 are as follows:

2020	\$ 1,612,332
2021	946,188
2022	552,879
2023	451,330
2024	247,661
Thereafter	 3,968,971
	\$ 7,779,361

Contingent rentals and fees aggregated approximately \$672,947 in 2019 and \$642,144 in 2018, and are accrued in arrears.

American Airlines and Delta Air Lines lease space for their operations for approximately \$319,000 per year. If the airlines choose to discontinue service, the financial impact on the Airport would be significant.

Notes to Financial Statements
December 31, 2019 and 2018

Note 6: Public Employees' Retirement Plan

Plan Description

The Airport participates in the City of Fort Smith's Public Employees' Retirement Plan (PERS), a defined contribution plan, that is qualified under Section 401(a) of the Internal Revenue Code (the "401(a) Plan"). The International City Management Association Retirement Corporation (ICMARC) serves as administrator of the 401(a) Plan. All full-time, nonuniformed employees are covered by the 401(a) Plan. Each participant has a plan account to which the contributions are made and each participant manages his or her account by selecting from various investment options offered by ICMARC. Plan benefits are based upon the total amount of money in an individual's account at retirement. Plan provisions and contribution rates are established by the 401(a) Plan agreement between the Board of Directors and ICMARC. Approval from both the Board of Directors and ICMARC is required for 401(a) Plan amendments. Employees make no contributions to the 401(a) Plan; however, the Airport makes contributions equal to 5% of each covered employee's earnings.

Employer contributions to PERS totaled approximately \$36,000 and \$34,000 for 2019 and 2018, respectively.

The Airport also participates in the other postemployment benefit plan (plan) administered by the City. The plan is a cost sharing multiple employer plan. All benefit obligations of the plan are pooled and recorded on the books of the City. As of December 31, 2019, there were no material required contributions. The complete disclosures required by GASB 75 are included in the City of Fort Smith's Comprehensive Annual Financial Report (CAFR).

Note 7: Related Party Transactions

The City is responsible for processing and disbursing the Airport's payroll on a bi-weekly basis. The Airport reimburses the City for the cost of the payroll plus a monthly administration fee of \$264. During 2019 and 2018, the Airport paid the City \$3,163 in payroll administration fees each year. In addition, the Airport also participates in the City's health insurance and retirement plans. The City bills the Airport monthly for the insurance premiums and bi-weekly for the retirement plan contributions. While the City retains the risk of financing the health insurance plan's obligations that exceed the Airport's and its employees' premiums paid, the monthly health insurance premiums are determined by the City at the beginning of each year and are adjusted as necessary. As of December 31, 2019 and 2018, \$21 and \$9,000, respectively, was payable each year to the City for payroll disbursements, insurance premiums, and retirement contributions.

Fort Smith Regional Airport A Component Unit of the City of Fort Smith, Arkansas Notes to Financial Statements December 31, 2019 and 2018

Note 8: Risk Management

The Airport is exposed to various risks of loss from torts; theft of, damage to and destruction of assets; business interruption; errors and omissions; employee injuries and illnesses; and natural disasters. Commercial insurance coverage is purchased for claims arising from such matters. Settled claims have not exceeded this commercial coverage in the current or any of the three preceding years.



Fort Smith Regional Airport

A Component Unit of the City of Fort Smith, Arkansas

Budgetary Comparison Schedule (Non-GAAP Budgetary Basis)
Year Ended December 31, 2019

	Final Budget	Actual	Variance
Operating Revenues		Aotaai	Variation
Flowage Fees			
FBO	\$ 125,000	\$ 124,712	\$ (288)
Corporate	16,000	13,581	(2,419)
•			
	141,000	138,293	(2,707)
Landing Fees			
Airlines	145,000	156,680	11,680
FBO	1,000	1,137	137
	146,000	157,817	11,817
Rented Buildings and Other			
Airlines	173,000	173,434	434
Car rental	516,000	548,728	32,728
Restaurant	1,000	-	(1,000)
Other terminal and office	2,100	2,190	90
Displays	54,000	54,364	364
TSA	49,000	49,236	236
FBO	283,000	288,598	5,598
SASO	59,000	62,081	3,081
T - Hangars	74,000	73,772	(228)
Corporate	130,800	129,273	(1,527)
Commercial leases	468,500	463,465	(5,035)
	1,810,400	1,845,141	34,741
Parking Lot Fees	470,000	508,467	38,467
Fuel	63,000	71,693	8,693
Other			
Auto gas – rental car and airlines	61,200	49,857	(11,343)
Miscellaneous	102,000	104,831	2,831
LEO cost reimbursement	109,500	109,500	
	272,700	264,188	(8,512)
Total operating revenues	2,903,100	2,985,599	82,499

A Component Unit of the City of Fort Smith, Arkansas

Budgetary Comparison Schedule (Non-GAAP Budgetary Basis) (Continued) Year Ended December 31, 2019

	B	Final Budget		Actual	Va	riance
Operating Expenses		augot		-totau1	· · ·	ilalioc
Personal services						
Salaries regular	\$	666,300	\$	660,046	\$	6,254
Salaries overtime	Ψ	7,000	Ψ.	4,938	Ψ	2,062
Longevity		2,400		1,707		693
FICA airport contribution		51,600		48,226		3,374
FUTA unemployment		16,100		-		16,100
Health coverage and wellness		76,200		68,069		8,131
Dental		7,300		7,012		288
Disability		3,500		3,214		286
Life		1,500		984		516
Vision		1,300		1,191		109
Retirement		36,100		36,025		75
		869,300		831,412		37,888
Contractual services						
Electricity		147,200		143,932		3,268
Gas		80,400		69,793		10,607
Water and sewer		39,400		43,464		(4,064)
Telephone		12,600		9,585		3,015
Printing and advertisement		3,500		966		2,534
Postage and shipping		2,000		2,336		(336)
Travel and training		29,500		28,130		1,370
Airport marketing/development		55,000		38,945		16,055
Airport business		10,000		7,073		2,927
Professional services		30,000		22,931		7,069
Technical services		30,000		24,019		5,981
Legal services		25,000		5,490		19,510
Maintenance/repair – buildings		120,000		84,747		35,253
Maintenance/repair – fences		3,000		3,229		(229)
Maintenance/repair – pavement		70,000		54,094		15,906
Maintenance/repair – equipment		90,500		103,059		(12,559)
Maintenance/repair - Wash Bay		-		2,198		(2,198)
Maintenance/repair – displays		-		19		(19)
Other contractual services		97,500		100,488		(2,988)
LEO cost reimbursement		109,500		109,500		-
Audit and financial services		46,000		43,804		2,196
Commercial leases		82,500		82,491		9
		1,083,600		980,293		103,307

A Component Unit of the City of Fort Smith, Arkansas

Budgetary Comparison Schedule (Non-GAAP Budgetary Basis) (Continued) Year Ended December 31, 2019

		Final			
	B	udget	Actual	Va	riance
Commodities					
Office and duplicating supplies	\$	2,750	\$ 2,855	\$	(105)
Motor fuels and lubricants		24,600	20,128		4,472
Chemicals		37,550	20,792		16,758
Janitorial supplies		25,500	21,898		3,602
Materials		16,100	12,539		3,561
Other commodities		24,500	17,793		6,707
Clothing and supplies		4,700	3,826		874
Tools		4,700	3,497		1,203
Trees and plants		6,000	262		5,738
Gas for resale		58,000	48,530		9,470
Aviation fuel for resale		59,000	62,856		(3,856)
Field lighting		25,000	 17,199		7,801
		288,400	 232,175		56,225
Other charges					
Commercial property insurance		47,000	44,494		2,506
Airport liability insurance		8,100	7,473		627
Officers and directors insurance		6,900	6,700		200
Vehicle insurance		13,700	13,520		180
Workers compensation insurance		12,000	11,722		278
Dues and subscriptions		6,300	4,220		2,080
Miscellaneous charges		5,500	(1,989)		7,489
Payroll processing fees		3,700	3,163		537
Property and use taxes		6,700	 7,075		(375)
		109,900	96,378		13,522
Total operating expenses		2,351,200	 2,140,258		210,942
Operating Income		551,900	 845,341		128,443
Nonoperating Revenues (Expenses)					
Investment income					
Interest – operating fund		70,000	66,004		(3,996)
Interest – bond reserve		· -	10,761		10,761
Interest – PFC funds reserved		100	6		(94)
Interest – projects fund		21,000	22,833		1,833
Gas royalties		2,000	 1,471		(529)
		93,100	101,075		7,975
Interest expense		(111,150)	(108,650)		2,500
Total Nonoperating Revenues (Expenses)		(18,050)	 (7,575)		10,475

A Component Unit of the City of Fort Smith, Arkansas

Budgetary Comparison Schedule (Non-GAAP Budgetary Basis) (Continued) Year Ended December 31, 2019

	E	Final Budget	Actual	Va	ariance
Increase in Net Position Before Capital	<u> </u>				
Contributions and Grants	\$	533,850	\$ 837,766	\$	138,918
Capital Contributions and Grants					
Passenger facility charges		350,000	379,561		29,561
Federal, state and local grants					
Federal grants		865,418	714,712		(150,706)
State grants		339,500	334,758		(4,742)
		1,204,918	 1,049,470		(155,448)
		1,554,918	 1,429,031		(125,887)
Increase in Net Position Before Bond Principal					
Payments and Capital Outlay Expenditures		2,088,768	2,266,797		13,031
Bond principal payments		211,250	210,000		1,250
Capital outlay expenditures		1,332,443	 1,125,346		207,097
		1,543,693	 1,335,346		208,347
Increase (Decrease) in Net Position,					
Budgetary Basis	\$	545,075	\$ 931,451	\$	221,378

A Component Unit of the City of Fort Smith, Arkansas Budgetary Comparison Schedule (Non-GAAP Budgetary Basis) (Continued) Year Ended December 31, 2019

Notes to Budgetary Comparison Schedule

Budget Reconciliation – Items required to adjust actual expenses reported on the budgetary basis to those reported within the financial statements as of and for the year ended December 31, 2019, are as follows:

Operating expenses – Budgetary Basis, December 31, 2019	\$ 2,140,258
Depreciation and amortization expense	2,473,766
Operating expenses – Statements of Revenues, Expenses and	
Changes in Net Position, December 31, 2019	\$ 4,614,024

A Component Unit of the City of Fort Smith, Arkansas

Schedule of Passenger Facility Charge Revenues and Expenditures Year Ended December 31, 2019

	Date Approved	Amount Approved	mulative Total - ember 31, 2018
Revenues			
Passenger facility charge revenues received Interest earned			\$ 7,232,660 166,446
Total passenger facility charge revenue received			\$ 7,399,106
Expenditures			
PFC projects completed prior to 2007	7/24/1997	\$ 3,279,122	\$ 3,279,122
Application 06-03			
Perimeter road construction reimbursements	8/1/2006	128,515	128,515
Terminal Apron	8/1/2006	280,734	280,734
Conditioned Air at Gates	7/5/2006	200,000	200,000
Terminal Security Equipment	7/5/2006	123,270	123,270
Total Application 06-03		732,519	 732,519
Application 07-04			
Boarding Bridge Installation	11/20/2007	877,533	877,533
Flight Information Display System	11/20/2007	85,261	85,262
Security System Improvements	11/20/2007	279,268	279,268
PFC Administration Costs	11/20/2007	68,046	 68,045
Total Application 07-04		1,310,108	 1,310,107
Application 12-05			
Airport Entry Signs to Passenger Terminal	10/22/2012	65,273	65,273
Passenger Terminal Sterile Lobby Expansion	10/22/2012	52,982	52,982
Portable Pre-conditioned Air and Ground Power Unit	10/22/2012	130,453	130,453
Runway 1/19 Pavement Rehabilitation and Marking Perimeter Security Fence and Erosion Control	10/22/2012 10/22/2012	26,202 227,191	26,202 227,191
Runway Closure Signs	10/22/2012	37,186	37,186
Wildlife Habitat Mitigation and Drainage Improvements	10/22/2012	506,974	506,974
Wildlife Management Plan	10/22/2012	4,625	4,625
Security System Upgrade	10/22/2012	33,951	33,951
Braking Action Testing Equipment	10/22/2012	7,250	7,250
Replace Security Vehicles	10/22/2012	47,482	47,482
Public Information Systems	10/22/2012	12,515	12,515
Snow Removal Equipment	10/22/2012	87,359	87,359
PFC Administration	10/22/2012	80,968	 80,968
Total Application 12-05		1,320,411	 1,320,411
Application 18-06	1/17/2010	E 4 770	E 4 770
Runway 1-19 Lighting Rehabilitation	1/17/2018	54,770	54,770
Emergency Airfield Generator Replacement Rehabilitate Terminal Building (chiller, HVAC, Fire Alarm Panel)	1/17/2018 1/17/2018	39,621 355,213	39,621 333,565
Acquire/Replace Snow Removal Equipment	1/17/2018	306,330	159,112
Acquire Runway Sweeper	1/17/2018	140,000	126,707
RW 7-25 Rehab (Crack Repair, Seal Coat, Remark & Rw Renum)	1/17/2018	120,000	-
ARFF Facility Design & Construction	1/17/2018	290,000	-
Mater Plan Update & Airport Layout Plan	1/17/2018	57,500	-
TW A East Lighting Rehab & Electric Vault Phase Modification	1/17/2018	80,000	-
Rehab Term Bldg (Public Info System Improvements)	1/17/2018	20,000	0.010
Upgrade Security Systems & Security Fencing	1/17/2018	400,000	8,210
PFC Program Mgmt.	1/17/2018	100,000	 34,958
		1,963,434	 756,943
Total passenger facility charge revenue expended		\$ 8,605,594	\$ 7,399,102

Cumulative Total -	Year							
December 31 2019	Ended ember 31, 2019	Dece	ember 31, 2019	ember 30, 2019		ine 30, 2019	rch 31, 019	
\$ 7,607,51 166,45	374,851 7	\$	101,384 7	\$ 97,027	\$	95,893	\$ 80,547	\$
\$ 7,773,96	374,858	\$	101,391	\$ 97,027	\$	95,893	\$ 80,547	\$
	,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,		- ,		<u> </u>		 	
\$ 3,279,12		\$	-	\$ -	\$	-	\$ -	\$
128,51	_		_	_		_	_	
280,73	-		-	_		-	_	
200,00	-		-	-		-	-	
123,27							 	
732,51							 	
877,53	-		-	-		_	-	
85,26	-		-	-		-	-	
279,26	-		-	-		-	-	
68,04				 			 	
1,310,10	-		-	 		-	 	
65,27	-		-	-		-	-	
52,98	-		-	-		-	-	
130,45	-		-	-		-	-	
26,20	-		-	-		-	-	
227,19 37,18	-		-	_		_	-	
506,97	_		_	_		_	_	
4,62	-		-	-		-	-	
33,95	-		-	-		-	-	
7,25	-		-	-		-	-	
47,48	-		-	-		-	-	
12,51	-		-	-		-	-	
87,35 80,96	-		-	-		-	-	
1,320,41	-		_	_		-	_	
c 4 75								
54,77	-		-	-		-	-	
39,62	-		_	-		_	-	
305,89	146,784		-	_		66,237	80,547	
126,70	-		-	-		-	-	
	-		-	-		-	-	
116,86	116,863		-	94,516		22,347	-	
	-		-	-		-	-	
	-		-	-		-	-	
8,21	-		-	-		-	-	
64,63	29,680		19,860	 2,511		7,309	 -	
1,050,27	293,327		19,860	 97,027		95,893	 80,547	
\$ 7,692,42	293,327	\$	19,860	\$ 97,027	\$	95,893	\$ 80,547	\$

A Component Unit of the City of Fort Smith, Arkansas

Schedule of Passenger Facility Charge Revenues and Expenditures (Continued)
Year Ended December 31, 2019

Notes to Schedule:

1. This schedule includes the Passenger Facility Charge (PFC) Program activity of the Airport and is presented on the cash basis of accounting. Under the cash basis of accounting, PFC revenues are recognized when they are received rather than when earned and eligible expenditures are recognized when payment for the related goods or services is made. The information in this schedule is presented in accordance with the requirements of the *Passenger Facility Charge Audit Guide for Public Agencies* issued by the Federal Aviation Administration (FAA). Therefore, some amounts presented in this schedule may differ from amounts presented in, or used in the preparation of, the basic financial statements.

PFC expenditures may consist of direct project costs, administrative costs, debt service and bond financing costs, as applicable to active applications. The Schedule of Passenger Facility Charges Revenues and Expenditures includes eligible expenditures that have been applied against PFC's collected as of December 31, 2019.

- 2. Collections and expenditures on approved projects in the schedule above agree to the Passenger Facility Charge Quarterly Status Reports (PFC Reports) submitted by the Airport to the FAA.
- 3. Effective July 24, 1997 and amended on August 1, 2006, a total of \$3,279,122 has been approved to be imposed and collected on behalf of the Airport and used by the Airport.
- 4. Effective August 1, 2006, a total of \$732,519 has been approved to be imposed and collected on behalf of the Airport and used by the Airport.
- 5. Effective November 20, 2007 and amended on October 4, 2012, a total of \$1,310,108 has been approved to be imposed and collected on behalf of the Airport and used by the Airport.
- 6. Effective October 22, 2012 and amended on January 17, 2018, a total of \$1,320,411 has been approved to be imposed and collected on behalf of the Airport and used by the Airport.
- 6. Effective January 17, 2018, a total of \$1,963,434 has been approved to be imposed and collected on behalf of the Airport and used by the Airport.



A Component Unit of the City of Fort Smith, Arkansas

Selected Airport Operations Information Year Ended December 31, 2019

Airport Operations

The Airport serves the west-central Arkansas and east-central Oklahoma region. The following shows enplanement information at the Airport from 2000 to 2019:

Total Year	U. S. Domestic Enplanements	Airport % of Enplanements	U. S. Primary Airports
2019	95,670	Not available	Not available
2018	90,501	0.01%	899,710,601
2017	89,582	0.01%	856,918,657
2016	87,488	0.01%	829,290,352
2015	86,704	0.01%	798,390,000
2014	92,869	0.01%	760,650,507
2013	84,520	0.01%	738,415,316
2012	86,653	0.01%	731,187,279
2011	86,234	0.01%	726,007,934
2010	86,129	0.01%	713,580,637
2009	78,432	0.01%	696,769,131
2008	87,030	0.01%	734,700,902
2007	99,127	0.01%	762,397,236
2006	94,717	0.01%	737,647,279
2005	102,607	0.01%	735,547,793
2004	90,613	0.01%	704,793,726
2003	89,510	0.01%	650,045,348
2002	85,137	0.01%	644,579,286
2001	90,311	0.01%	659,422,828
2000	99,493	0.01%	708,638,875
Airlines		2019 Passenger Enplanements	2019 Market Share
American Airlines		69,096	59%
Express Jet (Delta Air lines)		26,574	41%
		95,670	100%

Current year data is provided to the airport by local airlines. Prior years' data has been adjusted to data from the FAA Website.

Rental Car and Airline Agreements

The Airport has lease/operating agreements with the following car rental agencies: Avis/Budget, Hertz and National/Enterprise. The Airport receives the greater of ten percent (10%) of gross revenue or a minimum annual guarantee from each agency.

A Component Unit of the City of Fort Smith, Arkansas

Selected Airport Operations Information (Continued)
Year Ended December 31, 2019

Fort Smith based airlines include American Airlines and Delta Air Lines. The airlines lease agreements are equivalent in material respects, and include a covenant not to grant more favorable terms to other signatory airlines. The current landing fee is \$1.25 per thousand pounds of the maximum allowable certificated landing weight of aircraft used.

Terminal space is leased to the airlines on an exclusive and non-exclusive use basis. Exclusive use areas include ticket counters, office space and operations areas. The non-exclusive use areas include baggage claim space and security screening space. The 2019 rental rate of space for the exclusive use areas was \$20.95 per square foot per year and non-exclusive use areas was \$15.45 per square foot per year. The total rent for the non-exclusive use areas is prorated among the airlines using the industry standard "20/80%" rule -20% of the total rent is equally divided among the airlines and 80% is divided according to each airline's percentage of passenger enplanements. The agreements also establish fees for the airlines use of the public address system in the terminal.

Other Lease Agreements

Set forth below is a list of tenants or lessees of the Airport that are not airlines or rental car agencies.

Name of Tenant	Туре
Truman Arnold Companies	Fixed base operator
ArcBest Corporation	Corporate aviation department
ABB - Baldor Electric Company	Corporate aviation department
Dude, Inc.	Corporate aviation department
Peterson Air	Corporate aviation department
USAF (188 th Wing)	MQ-9 MCE, governmental agency
ABS Avionics	Specialty aviation service organization
Franklin County Aviation	Specialty aviation service organization
Rogers Aviation	Specialty aviation service organization
Southern Eagle Aviation	Specialty aviation service organization
Numerous aviators	T-hangar & small hangar leases
Federal Aviation Administration	Air Traffic Control Tower, governmental agency
Transportation Security Administration	Governmental agency
Airport Advertising	Advertising in passenger terminal
Ashby Street Outdoor	Advertising Billboard
Republic Parking Systems	Parking lot operator
W.E.Y. dba Art's BBQ	Restaurant
Lyft	Commercial Operations
Raiser	Commercial Operations - UBER
Best HVAC Parts & Supply	Commercial building lease
Galbreath Dodson	Commercial building lease - Federal Express
Heritage Hotel Group - Homewood	Commercial land lease
Heritage Hotel Group - Home2	Commercial land lease
Home Depot	Commercial land lease
Young & Young Developerment	Commercial land lease





Report on Internal Control over Financial Reporting and on Compliance and Other Matters Based on an Audit of Financial Statements Performed in Accordance with *Government Auditing Standards*

Independent Auditor's Report

Members of the Fort Smith Airport Commission Fort Smith Regional Airport Fort Smith, Arkansas

We have audited, in accordance with auditing standards generally accepted in the United States of America and the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, the financial statements of Fort Smith Regional Airport, a component unit of the City of Fort Smith, Arkansas (the Airport), which comprise the statement of net position as of December 31, 2019, and the related statements of revenues, expenses and changes in net position and cash flows for the year then ended, and the related notes to the financial statements and have issued our report thereon dated February 17, 2020.

Internal Control Over Financial Reporting

In planning and performing our audit of the financial statements, we considered the Airport's internal control over financial reporting (internal control) to determine the audit procedures that are appropriate in the circumstances for the purpose of expressing our opinion on the financial statements, but not for the purpose of expressing an opinion on the effectiveness of the Airport's internal control. Accordingly, we do not express an opinion on the effectiveness of the Airport's internal control.

A *deficiency in internal control* exists when the design or operation of a control does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, misstatements on a timely basis. A *material weakness* is a deficiency, or a combination of deficiencies, in internal control, such that there is a reasonable possibility that a material misstatement of the entity's financial statements will not be prevented, or detected and corrected, on a timely basis. A *significant deficiency* is a deficiency, or a combination of deficiencies, in internal control that is less severe than a material weakness, yet important enough to merit attention by those charged with governance.

Our consideration of internal control was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control that might be material weaknesses or significant deficiencies. Given these limitations, during our audit we did not identify any deficiencies in internal control that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.



Members of the Fort Smith Airport Commission Fort Smith Regional Airport Page 2

Compliance and Other Matters

As part of obtaining reasonable assurance about whether the Airport's financial statements are free of material misstatement, we performed tests of its compliance with certain provisions of laws, regulations, contracts and grant agreements, noncompliance with which could have a direct and material effect on the determination of financial statement amounts. However, providing an opinion on compliance with those provisions was not an objective of our audit and, accordingly, we do not express such an opinion. The results of our tests disclosed no instances of noncompliance or other matters that are required to be reported under *Government Auditing Standards*.

Purpose of this Report

The purpose of this report is solely to describe the scope of our testing of internal control and compliance and the results of that testing, and not to provide an opinion on the effectiveness of the Airport's internal control or on compliance. This report is an integral part of an audit performed in accordance with *Government Auditing Standards* in considering the Airport's internal control and compliance. Accordingly, this communication is not suitable for any other purpose.

BKD,LLP

Fort Smith, Arkansas February 17, 2020



Report on Compliance for the Passenger Facility Charge Program and Report on Internal Control Over Compliance Independent Auditor's Report

Members of the Fort Smith Airport Commission Fort Smith Regional Airport Fort Smith, Arkansas

Report on Compliance

We have audited Fort Smith Regional Airport's compliance with the types of compliance requirements described in the *Passenger Facility Charge Audit Guide for Public Agencies* (the Guide), issued by the Federal Aviation Administration, that could have a direct and material effect on the passenger facility charge program for the year ended December 31, 2019.

Management's Responsibility

Management is responsible for compliance with the requirements of laws and regulations applicable to its passenger facility charge program.

Auditor's Responsibility

Our responsibility is to express an opinion on the compliance of the Airport based on our audit of the types of compliance requirements referred to above. We conducted our audit of compliance in accordance with auditing standards generally accepted in the United States of America; the standards applicable to financial audits contained in *Government Auditing Standards*, issued by the Comptroller General of the United States, and the Guide. Those standards and the Guide require that we plan and perform the audit to obtain reasonable assurance about whether noncompliance with the types of compliance requirements referred to above that could have a direct and material effect on the passenger facility charge program occurred. An audit includes examining, on a test basis, evidence about the Airport's compliance with those requirements and performing such other procedures as we considered necessary in the circumstances.

We believe that our audit provides a reasonable basis for our opinion on compliance with the passenger facility charge program. However, our audit does not provide a legal determination of the Airport's compliance.



Members of the Fort Smith Airport Commission Fort Smith Regional Airport Page 2

Opinion on Passenger Facility Charge Program

In our opinion, Fort Smith Regional Airport complied, in all material respects, with the types of compliance requirements referred to above that could have a direct and material effect on its passenger facility charge program for the year ended December 31, 2019.

Report on Internal Control Over Compliance

Management of the Airport is responsible for establishing and maintaining effective internal control over compliance with the types of compliance requirements referred to above. In planning and performing our audit of compliance, we considered the Airport's internal control over compliance with types of requirements that could have a direct and material effect on the passenger facility charge program to determine the auditing procedures that are appropriate in the circumstances for the purpose of expressing our opinion on compliance and to test and report on the internal control over compliance in accordance with the Guide, but not for the purpose of expressing an opinion on the effectiveness of internal control over compliance. Accordingly, we do not express an opinion on the effectiveness of the Airport's internal control over compliance.

A deficiency in internal control over compliance exists when the design or operation of a control over compliance does not allow management or employees, in the normal course of performing their assigned functions, to prevent, or detect and correct, noncompliance with a type of compliance requirement of the passenger facility charge program on a timely basis. A material weakness in internal control over compliance is a deficiency, or combination of deficiencies, in internal control over compliance such that there is a reasonable possibility that material noncompliance with a type of compliance requirement of the passenger facility charge program will not be prevented, or detected and corrected, on a timely basis. A significant deficiency in internal control over compliance is a deficiency, or a combination of deficiencies, in internal control over compliance with a type of compliance requirement of the passenger facility charge program that is less severe than a material weakness in internal control over compliance, yet important enough to merit attention by those charged with governance.

Our consideration of internal control over compliance was for the limited purpose described in the first paragraph of this section and was not designed to identify all deficiencies in internal control over compliance that might be material weaknesses or significant deficiencies. We did not identify any deficiencies in internal control over compliance that we consider to be material weaknesses. However, material weaknesses may exist that have not been identified.

The purpose of this report on internal control over compliance is solely to describe the scope of our testing of internal control over compliance and the results of that testing based on the requirements of the Guide. Accordingly, this report is not suitable for any other purpose.

Fort Smith, Arkansas February 17, 2020

BKD, LLP

A Component Unit of the City of Fort Smith, Arkansas

Passenger Facility Charges Audit Summary Year Ended December 31, 2019

1.	Type of report issued on PFC financial statements.	X Unmodified	Qualified
2.	Type of report on PFC compliance.	X Unmodified	Qualified
3.	Quarterly revenue and expenditures reconcile with submitted quarterly reports and reported un-liquidated revenue matches actual amounts.	XYes	No
4.	PFC revenue and interest is accurately reported on FAA Form 5100-127.	XYes	No
5.	The Public Agency maintains a separate financial accounting record for each application.	XYes	No
6.	Funds disbursed were for PFC eligible items as identified in the FAA decision to pay only for the allowable costs of the projects.	XYes	No
7.	Monthly carrier receipts were reconciled with quarterly carrier reports.	XYes	No
8.	PFC revenues were maintained in a separate interest-bearing capital account or commingled only with other interest-bearing airport capital funds.	XYes	No
9.	Serving carriers were notified of PFC program actions/changes approved by the FAA.	X Yes	No
10.	Quarterly reports were transmitted (or available via website) to remitting carriers.	X Yes	No
11.	The Public Agency is in compliance with Assurance 8 of the Guide.	XYes	No
12.	Project design and implementation is carried out in accordance with Assurance 9 of the Guide.	XYes	No
13.	Project administration is carried out in accordance with Assurance 10 of the Guide.	XYes	No
14.	For those public agencies with excess revenue, a plan for the use of this revenue has been submitted to the FAA for	Yes	
	review and concurrence	X N/A	No

A Component Unit of the City of Fort Smith, Arkansas

Schedule of Passenger Facility Charges Program
Findings and Questioned Costs
Year Ended December 31, 2019

Findings Required to be Reported by the Guide

Reference		
Number	Finding	Questioned Costs

No matters are reportable.

Fort Smith Regional Airport A Component Unit of the City of Fort Smith, Arkansas

Passenger Facility Charges Summary Schedule of Prior Audit Findings Year Ended December 31, 2019

Reference		
Number	Summary of Finding	Status

No matters are reportable.